



2893 Larkin Ave | Clovis, CA | 93612

888.509.6234

consignment@snowflakedesigns.com

## **CONSIGNMENT INFORMATION**

Snowflake Designs, Inc. is a family business that has been creating leotards and gymnastics wear for over 30 years. Snowflake garments can be found in all 50 states as well as many countries around the world.

Our **Consignment** program allows pro-shops and parent clubs to continuously offer Snowflake garments and accessories to their gymnasts and make a profit at the same time (Definitely a win-win!). **A new consignment is shipped every 45 days**, and leotards and biketards are color-coded by price, so our customers decide how much to charge and how much profit they will be making. Color-coded price point signage is included in every shipment to make it easier than ever to sell Snowflake.

We rotate our stock constantly so there will always be something new in your Snowflake box (A big plus for any gym!). We also use only the highest quality, most fashion-forward fabrics, because no pro-shop wants to try and sell outdated leotards. Coordinating shorts, doll leotards, and grip bags are also available in consignment shipments so that your pro-shop can be a one-stop shop for gymnastics goodies.

Consignment customers are also encouraged to take advantage of other perks of our program including wholesale pricing on Snowflake apparel with no minimum purchase. This is great around the holidays when you are receiving requests for specific items. Put in an order for 1 or 20 leos and we will ship them upon payment being received. Consignment customers can also order grab bag leotards (non-returnable) and scrunchie bundles (non-returnable) to be included with any of their shipments. Scrunchies make great gymnast gifts and grab bag leos are a wonderful incentive to get parents to pay tuition in advance.

\*Please note that our consignment program is **NOT** available out of the United States. (Please see our wholesale program)

You can also arrange a **Meet or Special Event Consignment** package. A **Meet/Special Event Consignment** supplies your gym with a large quantity of leotards, shorts, and accessories for 21 days. When you are finished, pack the unsold merchandise up and ship it back with payment for the items sold.

For either an ongoing consignment or a meet/special event consignment, a signed contract must be on file with Snowflake Designs, Inc. We require **2 valid credit card numbers on file** to cover any costs in case a bill should fail to be paid.

Snowflake Designs, Inc. believes that consignment/risk-free programs only work if gyms are able to sell the products they receive. What works for one gym may not work for another gym. We strive to be flexible and fit your needs whether your program has 300 students or 3,000 students. Above all else, we are proud of our products. We believe you will find them of the highest quality. We stand behind every leotard we make. We welcome inquiries and look forward to working with you!

Sincerely,

Kindra Snow-Walker



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## CONSIGNMENT ACCOUNT AGREEMENT

|   |                               |                       |
|---|-------------------------------|-----------------------|
| BUSINESS NAME                               |                               | FEDERAL TAX ID OR SS# |
| BUSINESS ADDRESS (STREET, CITY, STATE, ZIP) |                               | BUSINESS PHONE        |
| EMAIL ADDRESS                               | RESALE PERMIT # (ATTACH COPY) | BUSINESS FAX          |

|   |                |
|---|----------------|
| PERSON IN CHARGE                            | TITLE          |
| PERSONAL ADDRESS (STREET, CITY, STATE, ZIP) | PERSONAL PHONE |

|   |       |
|---|-------|
| BUSINESS REFERENCE 1                        | PHONE |
| BUSINESS ADDRESS (STREET, CITY, STATE, ZIP) |       |
| BUSINESS REFERENCE 2                        | PHONE |
| BUSINESS ADDRESS (STREET, CITY, STATE, ZIP) |       |

|   |   |
|---|---|
| CARD TYPE    VISA    Mastercard    Discover    American Express | EXPIRATION DATE [MO/DAY/YEAR]    /    /                           |
| CARD NUMBER<br>--                    --                    --   | SECURITY CODE (3-DIGIT CODE ON BACK OF CARD A/E 4 DIGIT ON FRONT) |
| NAME AS PRINTED ON CARD   |   |
| ADDRESS   |   |
| CITY/STATE/ZIP  |   |
| CARD HOLDER SIGNATURE   |   |

|   |   |
|---|---|
| CARD TYPE    VISA    Mastercard    Discover    American Express | EXPIRATION DATE [MO/DAY/YEAR]    /    /                           |
| CARD NUMBER<br>--                    --                    --   | SECURITY CODE (3-DIGIT CODE ON BACK OF CARD A/E 4 DIGIT ON FRONT) |
| NAME AS PRINTED ON CARD   |   |
| ADDRESS   |   |
| CITY/STATE/ZIP  |   |
| CARD HOLDER SIGNATURE   |   |

|   |    |
|---|----|
| The following persons are authorized to use these cards on my behalf: |    |
| 1.  | 2. |
| 3.  | 4. |



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## CONSIGNMENT ACCOUNT TERMS

I/We hereby agree to sell *Snowflake Designs, Inc.* merchandise under the following conditions:

1. A monthly finance charge of 1% (APR 12%) will be charged on all PAST DUE balances unless prior arrangements have been made.
2. I/We authorize *Snowflake Designs, Inc.* to charge PAST DUE balances to the credit card on file.
3. I/We can pay for merchandise before shipping or set up NET 10 (GYM MEETS)/45 TERMS.
4. I/We agree to pay for all merchandise or return unsold items for credit to account.
5. I/We understand I/We are responsible for all shipping costs.
6. I/We agree to pay all attorney fees if *Snowflake Designs, Inc.* deems legal action is required to recover payment for goods shipped.
7. I/We agree to advertise under *Snowflake Designs, Inc.*'s Minimum Advertised Price Policy (MAPP).
8. A \$25.00 service fee will be charged for all returned checks.
9. I/We understand all items shipped to us by *Snowflake Designs, Inc.* remain the sole property of *Snowflake Designs, Inc.* until paid in full.
10. I/We understand there is a **onetime charge** of \$300 on every new consignment account that is opened. This fee will be applied toward the balance of your first and subsequent consignment shipments until the credit is depleted.

Signature \_\_\_\_\_

Date \_\_\_\_\_

Print Name \_\_\_\_\_